

Senior Capital Acquisition Agent Legislative Services-RPAM

Status: (2) Regular Full Time

Salary Range: \$114,196-\$142,747 per annum plus comprehensive benefits

Work mode: Hybrid* *see below for more details about this work mode.*

Location: 10 Peel Centre Drive, Brampton

Hours of work: 35 hours per week

Who We Are: We are a dynamic Real Estate team committed to providing innovative, effective, and fiscally responsible solutions for the Region of Peel. Our services include land and building acquisitions, leasing, property valuations, inventory management, and real estate information services.

Do you have experience in Municipal Capital Infrastructure? Are you familiar with and have experience with expropriations? Do you have a passion for leading a team of seasoned professionals?

We have a great opportunity for someone like you to join our Real Property Asset Management team! Keep reading for more detail...

About the Role: We are seeking a Senior Capital Acquisition Agent to lead real estate acquisitions for complex infrastructure projects (roads, water, and wastewater). In this key role, you will manage property acquisitions, complex transactions, and ensure timely, on-budget project delivery. You will guide and mentor the team, offering expertise in legal, engineering, appraisal, and negotiation processes, while supporting policy implementation and managing relationships across project teams.

Key Responsibilities:

- Lead property acquisition for complex infrastructure projects, covering a range of property types (residential, commercial, industrial, agricultural, environmentally sensitive).
- Manage land acquisition planning, budgeting, and critical path analysis to meet project deadlines.
- Review engineering designs to assess property impacts and collaborate through environmental assessments and construction stages.
- Prepare and review complex appraisals and negotiate compensation for land transactions.
- Conduct strategic feasibility studies and recommend solutions for property rights acquisitions.
- Direct expropriation proceedings as necessary, ensuring compliance with legislation and regional policy.

What You Bring:

- Expertise in property acquisition, negotiations, and project management.

- Proven ability to handle complex land transactions and deliver results on time and within budget.
- Strong leadership and mentoring skills, with a deep understanding of real estate laws, engineering, and appraisals.

What the role requires:

- University degree or college diploma in a related field (i.e., Geography, Urban Planning, Urban Affairs and Real Estate)
- Membership of the Appraisal Institute of Canada and/or International Right of Way Association with an AACI and/or SRWA designation
- A minimum of eight (8) years of municipal real estate experience preferably in capital project land acquisitions
- Thorough knowledge of all applicable legislation related to capital projects, including Expropriation Acts, Municipal Act, and Environmental Assessment Act
- Thorough knowledge of Registry Office/Land Title Office procedures, legal surveys and plans, and engineering procedures and plans as they relate to property rights and acquisitions
- Thorough knowledge of general legal matters pertaining to transfer of real property
- Combination of education and experience may be considered

Skills/Abilities:

- Strong project management skills, organizational abilities, time management skills and the ability to work in a fast-paced multi-project environment
- Strong communication, negotiation and conflict resolution skills
- Proficient in MS Office and adept at using technology for real estate processes In-depth knowledge of Registry Office/Land Title Office procedures, legal surveys, and engineering plans for property acquisitions.
- Expertise in legal matters related to property transfers and acquisitions.
- Skilled in preparing reports, solving complex problems, and recommending solutions for appraisals, settlements, and expropriations.

Apply now and help us build a better tomorrow with the Region of Peel! Join us—be bold, think big, and help shape a better tomorrow.

Perks That Make Work Fun (and Your Life Easier)!

At Peel Region, we believe in taking care of *you*. Here's what you'll enjoy when you join our team:

- **Top-Notch Benefits:** Comprehensive Health, Dental, and Vision plan (yes, even psychological health coverage) — starting on your very first day!
- **OMERS Pension Plan:** Automatic enrolment to help secure your future with peace of mind.
- **Vacation Time That Grows:** Start with 3 weeks of vacation per year— because work-life balance is important!
- **Personal Days Just for You:** Enjoy 3 paid personal days and floating holidays to recharge whenever you need.

- **Wellness First:** Flexible hours to fit your lifestyle and prioritize your health and well-being.
- **Performance Pays Off:** Annual performance reviews with merit increases — your hard work is recognized and rewarded!
- **Supportive, Respectful Culture:** Work in an environment where leadership truly cares and inclusivity is celebrated.
- **Learning & Growth:** Access to tuition reimbursement and tons of development resources to keep you growing — whether in your career or on a personal level.

We've got you covered — because we know happy, healthy people do their best work! 🧑🏻‍💻

In this role, you'll benefit from the flexibility of a hybrid work arrangement that prioritizes meaningful in-person connection. A minimum of **two days per week on-site** is expected, with additional in-person presence as operational needs evolve. This arrangement allows for a blend of in person and hybrid work that adapts to support both organizational priorities and employee flexibility and is subject to change over time.

It's important to note that your off-site work location must be within the province of Ontario. This ensures that we're compliant with all regulations and policies.

The Region of Peel offers job based flexible hours of work that allows employees to manage personal and professional responsibilities while at the same time ensures business operational needs and customer service expectations are achieved.

Interview: Our recruitment process will include video conference technology

Kindly ensure to regularly monitor your spam and junk email folders, as important communications regarding your application may be directed there.

If this opportunity matches your qualifications and experience, please apply on-line.