

## **Manager, Real Estate, Capital Acquisitions**

### **Legislative Services- RPAM**

**Status:** Regular Full Time

**Salary Range:** \$125,186-\$156,484 per annum plus comprehensive benefits

**Work Mode:** Hybrid\**see below for more details about this work mode.*

**Location:** 10 Peel Centre Drive, Brampton

**Hours of work:** 35 hours per week

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## **Join Our Team: Manager, Real Estate, Capital Acquisitions!**

Are you ready to make an impact in the Region of Peel's capital infrastructure projects? As the **Manager, Real Estate, Capital Acquisitions**, you'll be at the forefront of shaping key projects that improve roads, water, and wastewater systems. You'll lead the charge on acquiring real estate for major projects while collaborating with diverse stakeholders and ensuring everything runs smoothly from start to finish. Ready to lead strategic initiatives and work on projects that matter? Keep reading!

### **What You'll Do:**

#### **Strategic Leadership:**

- Develop and implement a strategic plan to ensure the Capital Acquisition Section aligns with corporate goals and fosters strong relationships with clients and stakeholders.

#### **Real Estate Expertise:**

- Provide expert advice on real estate valuation, assessing risks and compensation for acquisitions and expropriations. You'll guide the team through complex decisions in land acquisition and compensation settlements.

#### **Risk Management & Financial Oversight:**

- Take charge of risk management for complex acquisitions (including environmentally sensitive lands), while maintaining accountability for budgets and capital planning.

#### **Team Leadership & Collaboration:**

- Lead a dynamic team of real estate professionals, ensuring successful project delivery while collaborating with senior management, elected officials, municipalities, and other key partners.

#### **Influence & Communication:**

- Use your communication and negotiation skills to manage relationships, influencing decisions with both internal and external stakeholders to drive forward regional goals.

### **What You'll Need:**

- **Experience & Education:** 8+ years of experience in municipal real estate, especially in capital project land acquisitions, plus a related degree in Geography, Urban Planning, Real Estate, or similar fields.
- **Expert Knowledge:** Deep understanding of municipal laws, including the Expropriations Act, Municipal Act, and Environment Assessment Act, along with strong experience in legal processes and real property transfers.
- **Leadership & Project Management:** Proven leadership abilities, including team building and budget/resource management. Strong project management skills are a must.
- **Negotiation & Communication:** Skilled in presenting complex information, negotiating settlements, and resolving conflicts.
- **Professional Designations:** Preferred members of the Appraisal Institute of Canada (AACI) and/or

International Right of Way Association (SRWA).

### Why You'll Love This Role:

This is more than just a job—it's an opportunity to **shape the future** of Peel's infrastructure projects and build lasting relationships with stakeholders across the region. If you're passionate about real estate, infrastructure, and leadership, this role is for you!

Ready to take on this exciting challenge? Apply now and make a **real impact** in the Region of Peel!

**Join us—be bold, think big, and help shape a better tomorrow.**

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### Perks That Make Work Fun (and Your Life Easier)!

At Peel Region, we believe in taking care of *you*. Here's what you'll enjoy when you join our team:

- **Top-Notch Benefits:** Comprehensive Health, Dental, and Vision plan (yes, even psychological health coverage) — starting on your very first day!
- **OMERS Pension Plan:** Automatic enrolment to help secure your future with peace of mind.
- **Vacation Time That Grows:** Start with 3 weeks of vacation per year — because work-life balance is important!
- **Personal Days Just for You:** Enjoy 3 paid personal days and floating holidays to recharge whenever you need.
- **Wellness First:** Flexible hours to fit your lifestyle and prioritize your health and well-being.
- **Performance Pays Off:** Annual performance reviews with merit increases — your hard work is recognized and rewarded!
- **Supportive, Respectful Culture:** Work in an environment where leadership truly cares and inclusivity is celebrated.
- **Learning & Growth:** Access to tuition reimbursement and tons of development resources to keep you growing — whether in your career or on a personal level.

We've got you covered — because we know happy, healthy people do their best work!

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In this role, you'll benefit from the flexibility of a hybrid work arrangement that prioritizes meaningful in-person connection. A minimum of **two days per week on-site** is expected, with additional in-person presence as operational needs evolve. This arrangement allows for a blend of in person and hybrid work that adapts to support both organizational priorities and employee flexibility and is subject to change over time.

It's important to note that your off-site work location must be within the province of Ontario. This ensures that we're compliant with all regulations and policies.

The Region of Peel offers job based flexible hours of work that allows employees to manage personal and professional responsibilities while at the same time ensures business operational needs and customer service expectations are achieved.

**Interview:** Our recruitment process will include video conference technology

Kindly ensure to regularly monitor your spam and junk email folders, as important communications regarding your application may be directed there.

**If this opportunity matches your qualifications and experience, please apply on-line.**

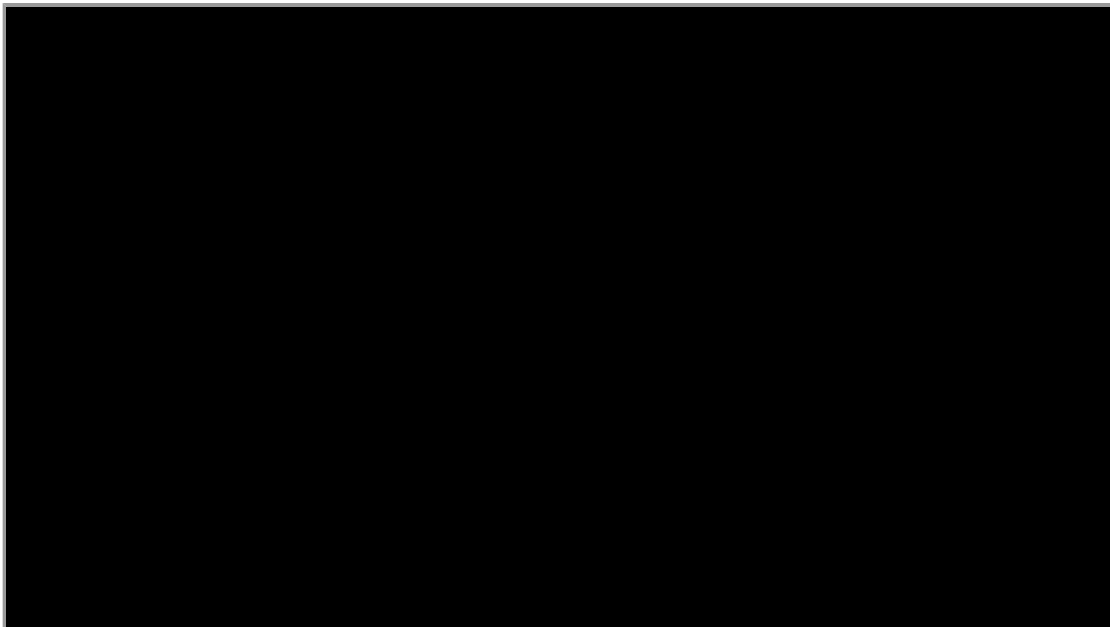
## About Us

Peel Region consists of the cities of Brampton and Mississauga, and the town of Caledon. Peel Region delivers essential services to more than 1.5 million residents and approximately 200,000 businesses.

We're working to create a community that is safe, inclusive, and accessible. A place where everyone feels they belong and can access the services they need to thrive throughout each stage of life.

Our workforce is 6,700 strong and since 1974, we've been delivering a wide range of resident focused services. Our services include paramedic services, health programs, long-term care and services for seniors, child care support, garbage collection and recycling, waste water and water treatment, road maintenance, financial assistance, and housing support.

Recognized by Canada's Healthy Workplace Month® with the [Great Employer Award](#) presented by Excellence Canada, Peel Region is a place where everyone feels they belong. We strive to develop a workplace that values and respects diversity, practices inclusion, recognizes the unique contributions and abilities of all people and facilitates innovative thinking. At Peel Region, people come first. Each employee has an important role within our community and when we work together, it's impactful. We encourage you to [join us](#) in delivering essential services and programs to our diverse community. You won't find a better opportunity than Peel Region.



## Additional Information

Peel Region is committed to a diverse and inclusive workplace where everyone is respected and valued for their contributions, and where everyone is treated fairly and has opportunity to grow and develop. As one of the most diverse regions in Canada, we are committed to establishing a qualified workforce that is reflective of the population we serve.

Peel Region is committed to providing accommodations throughout the recruitment process, upon request. If you require accommodation, please notify us and we will work with you to meet your needs. Accessible formats and communication supports are available. Please contact [zzg-hrtalentacquisition@peelregion.ca](mailto:zzg-hrtalentacquisition@peelregion.ca)

Please be advised, Peel Region uses email to communicate with applicants for open job competitions and

does not use AI technology in any part of the recruitment process. It is the applicant's responsibility to include an updated email address that is checked daily and accepts emails from unknown users. As we send time sensitive correspondence via email (i.e., testing bookings, interview dates), it is imperative that applicants check their email regularly. If we do not hear back from applicants, we will assume that you are no longer interested in the position and your application will be removed from the competition.

